Bookwallah Financials for 2011-2014

REVENUE	Year 2011 *(1st full year)*	Year 2012	Year 2013	Year 2014
Corporation, Foundation, Government Grant	$1,000	$12,845	$20,500	$22,050
Individual	$39,179	$56,178	$60,721	$70,488
School & Other	$0	$0	$0	$0
Bookwallah Product & Earned Income Stream	$200	$200	$0	$0
Donations in Kind(*$3/bk*), Shipping, Warehouse, Office	$43,059	$39,735	$55,034	$33,534
Community Volunteer Service Hours (Community Involvement doubled 2013-2014)	Not Available	Not Available	$76,420	$120,000
Investment Income (Loss)	$0	$0	$0	$0
Other & Unrelated Income	$0	$0	$0	$0
Total Revenue	**$83,438**	**$108,959**	**$212,675**	**$246,072**

OPERATING EXPENSES	Year 2011 *(1st full year)*	Year 2012	Year 2013	Year 2014
Program Services				
Libraries (Books Distributed, Construction, Library Activities)	$18,964	$19,919	$25,430	$15,470
Community Volunteer Service Hours (Community involvement doubled 2013-2014)	NA	NA	$76,420	$120,000
Donated Gifts in Kind (Travel, Warehouse, Office-India(not inc. Books))	$11,359	$21,235	$34,534	$26,284
Administrative Expenses	$3,495	$2,727	$5,007	$2,139
Conferences, Travel and Meeting Costs	$6,992	$2,336	$2,036	$1,468
In-Country Personnel Expenses	$0	$1,745	$2,532	$3,235
Professional Fees	$0	$0	$640	$0
nnel Expenses (includes. SSN Payroll Taxes)	$14,547	$25,300	$26,373	$28,727
Total Program Services	$55,357	$73,262	$172,972	$197,314
Total Management and General	$2,925	$4,978	$11,557	$7,880
Total Fundraising & Marketing	$8,416	$16,126	$19,194	$23,842

Note: In 2011, 100% of public donations went to libraries. Private donors funded operating costs which includes Founder investment, No salary for 1.5 years. 2012-2014- Minimal staffing budget. Majority of FTE is donated time to date and supported by volunteers.